

Client X

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CHIEF FINANCIAL OFFICER

Driving Financial Excellence & Strategic Growth through Visionary Leadership and Expert Financial Stewardship

TRIUMPHS: 50% Boost in Risk Management | \$25M+ Cost Savings | 100% Financial Reporting Accuracy

Distinguished CFO with over 25+ years of success leading financial strategy, optimizing performance, and driving sustainable growth for global organizations. Strategic thinker and visionary leader with a track record of collaborating cross-functionally with stakeholders to drive business objectives, streamline processes, and maximize shareholder value. Proven expertise in spearheading complex financial projects, mergers and acquisitions, and cost-saving initiatives. Recognized for guiding organizations through economic fluctuations, M&A transactions, and global expansion while leveraging strategic foresight, data-driven decision-making, and the ability to navigate complex financial landscapes. *Proficient in Spanish and Portuguese.*

EXECUTIVE SIGNATURE STRENGTH

Financial Forecasting • Risk Management • Budgeting • Financial Reporting • Change Management • M&A • Regulatory Compliance • Team Leadership • Strategic Planning • Shareholder Relations • Auditing • RPA • Cost Transformations • Financial Controls • FP&A • US GAAP • Corporate Tax & Strategy • Systems & Process Implementation • Contract Negotiation • Capital Restructuring • Investment Portfolio

NOTABLE CAREER IMPACTS

- **Orchestrated a visionary financial strategy facilitating a \$200M asset and trademark swap** with the Mavesa Group, propelling the company to the zenith of the Oilseeds production market
- **Engineered and orchestrated the automation of credit and collection processes within a cutting-edge ERP**, resulting in a remarkable cost savings of \$5MM
- Executed a \$10M asset spin-off of the Seed Division to Monsanto Co., demonstrating strategic prowess which **led to an unparalleled 100% reduction in local tax liabilities**
- Mobilized a high-caliber reporting team comprising over 20 analysts, driving a transformative **reduction in monthly financial closing time from 4 to 2 days, yielding a remarkable 40% decrease in overtime**
- **Served as a dedicated Member on multiple esteemed Board of Directors**, contributing strategic insights, governance expertise, and collaborative leadership to drive organizational growth.

CAREER EXPERIENCE

CHIEF FINANCIAL OFFICER

Organization Name (a subsidiary of X)

2015 – Present

Guided a team of 120 professionals to ensure financial operations were executed per established goals and objectives. Oversaw internal controls Sarbanes Oxley Act (SOX) for 60+ controls to deliver reliable financial reports while managing an enterprise risk Committee to drive compliance with Anti Money Laundering and Data Privacy legislation.

Key Accomplishments:

- Championed a visionary strategic move, propelling a US\$ 30MM investment into a service company, which significantly elevated customer experience to unprecedented heights
- Introduced in-app credit card billing, which helped optimize payments and reduce bad debt by 50%; conserved \$1M in bank fees through instantaneous payments for customer installment payments

- Pinpointed disparities and forged a potent blueprint for Cost Transformation, yielding an impressive \$15MM in savings, ranking the company in the Top-5 Auto insurance market
- Defined and developed a new working space for a hybrid (HUB) structure, creating collaborative solutions for coworkers
- Enhanced FP&A reporting by employing advanced statistical techniques to analyze inflation's impact on processes, optimizing insurance coverage margins to achieve a remarkable 9% ROI

CHIEF FINANCIAL OFFICER

Organization Name (subsidiary of X)

2003 – 2014

Directed a diverse team of 70+ professionals, overseeing critical functions including treasury, credit, collections, accounting, taxation, budget planning, procurement, real estate, SOX compliance, and US GAAP and Local Statutory reporting. Executed investment outcome initiatives ensuring a dividends distribution strategy of \$700M

Key Accomplishments:

- Spearheaded the Activity-Based Cost methodology, crafting a dynamic working capital management strategy for service areas, leading to 2 points surge in ROE
- Led a groundbreaking Electronic File Transfer initiative, yielding a substantial savings of US\$ 10MM and a 10% reduction in the workforce within a year
- Formulated and implemented a long-term hedging strategy to decrease currency risk exposure
- Executed a robust Real Estate asset investment strategy, aiming to capitalize on asset appreciation – successfully orchestrated a \$28M investment in operations building

FINANCE MANAGER

Organization Name (a subsidiary of X.)

2002 – 2003

Tasked with analyzing and formulating financial plans to forge a SWOT analysis to ascertain LOB profit, set product pricing, strategize market penetration, and optimize distribution channels to attain \$100M in annual revenues.

Key Accomplishments:

- Innovated business strategies for Tax savings and negotiated a new lease with savings of 15% for the main office in Caracas, Venezuela resulting in a better work environment for employees
- Negotiated a Supply contract of US\$ 400K with Metropolitan Hospital and contribution report per customer for the Medication Delivery SBU

EARLY CAREER EXPERIENCE

Country Controller and Andean Region | Organization Name

Lead and Foods Business Controller | Organization Name

EDUCATION & PROFESSIONAL DEVELOPMENT

Master of Business Administration | Warwick Business School, UK

2017 – 2019

Business Administration | Universidad Católica Andrés Bello, Caracas - Venezuela

Senior Development Leadership

Lean Methodology

International Financial Reporting Standards